

NODUS Framework Datapoints

LAYER	SECTIONS	ATTRIBUTE NAME	ATTRIBUTE DESCRIPTION	EXAMPLE VALUE
FIRMOGRAPHICS	Map_id	Nodus Company Number	Nodus ID - A unique reference number for the business as a whole	370235
FIRMOGRAPHICS	Map_id	Business Name	Registered name for registered Company, trading name if not.	PLUS SIZE 8 ME LTD
FIRMOGRAPHICS	Company Registry data	Company Name	Company Name registered with the Official registrar of Companies	PLUS SIZE 8 ME LTD
FIRMOGRAPHICS	Company Registry data	Company Number	The Company's Registration Number provided by the Official registrar of Companies	9441782
FIRMOGRAPHICS	Company Registry data	Company Status	Business status registered	Active
FIRMOGRAPHICS	Company Registry data	Company Category/Legal Status	The legal status of the business	Private Limited Company
FIRMOGRAPHICS	Company Registry data	Country Of Origin	Country Of Origin	United Kingdom
FIRMOGRAPHICS	Company Registry data	Incorporation Date	The date of incorporation of a Company with the Official registrar of Companies	16/10/2007
FIRMOGRAPHICS	Company Registry data	Dissolution Date	The date of dissolution of a Company with the Official registrar of Companies	16/07/2012
FIRMOGRAPHICS	Company Registry data	Insolvency case type	if present, Company insolvency case	administration-started-on
FIRMOGRAPHICS	Company Registry data	Insolvency case date	if present, Company insolvency date	05/10/2020
FIRMOGRAPHICS	Company Registry data	Previous Company Name	Complete list of previous names	INFORMATION TECHNOLOGY 8 LIMITED
FIRMOGRAPHICS	Company Registry data	Previous Name Change Date	Complete previous change dates	07/05/2010
FIRMOGRAPHICS	Company Registry data	Company Account Category	The type of the most recent accounts filed at the Official registrar of Companies	FULL
FIRMOGRAPHICS	Company Registry data	Accounts Date	Accounting reference date (day and month)	31/10
FIRMOGRAPHICS	Company Registry data	Accounts Last Made Up Date	The date of the latest accounts filed at the Official registrar of Companies	31/10/2019
FIRMOGRAPHICS	Company Registry data	Accounts Next Due Date	Next accounts made up to date due by date	31/07/2021
FIRMOGRAPHICS	Company Registry data	Returns Next Date	Next Annual Return made up to date due by date	16/10/2021
FIRMOGRAPHICS	Company Registry data	Returns Last Date	The date of the latest Annual Return filed at the Official registrar of Companies	13/11/2020
FIRMOGRAPHICS	Company Registry data	Confirmation Statement Next Due Date	Next confirmation statement made up to date due by date	27/11/2020
FIRMOGRAPHICS	Company Registry data	Confirmation Statement Last Made Up Date	The date of the latest confirmation statement filed at the Official registrar of Companies	16/10/2019
FIRMOGRAPHICS	Company Registry data	Mortgages Charges	Number of mortgages charged	2
FIRMOGRAPHICS	Company Registry data	Mortgages Outstanding	Number of mortgages outstanding	2

LAYER	SECTIONS	ATTRIBUTE NAME	ATTRIBUTE DESCRIPTION	EXAMPLE VALUE
FIRMOGRAPHICS	Company Registry data	Mortgages Part Satisfied	Number of mortgages part satisfied	0
FIRMOGRAPHICS	Company Registry data	Mortgages Satisfied	Number of mortgages satisfied	0
FIRMOGRAPHICS	Company Registry data	Primary UK SIC	Nature of primary business (SIC) recorded at the Official registrar of Companies	62020 - Information technology consultancy activities
FIRMOGRAPHICS	Company Registry data	Secondary UK SIC	Nature of secondary businesses (SIC) recorded at the Official registrar of Companies	96090 - Other service activities n.e.c.,
FIRMOGRAPHICS	Company Registry data	Limited Partnerships General Partners	Number of General Partner/s	1
FIRMOGRAPHICS	Company Registry data	Limited Partnerships Limited Partners	Number of Limited Partner/s	2
FIRMOGRAPHICS	Locations & Contacts	Address Type	Type of address	Registered Address
FIRMOGRAPHICS	Locations & Contacts	Location Type	Type of location	Head Office
FIRMOGRAPHICS	Locations & Contacts	Number Recorded Locations	Number of recorded locations	7
FIRMOGRAPHICS	Locations & Contacts	Address Line1	Address line 1 of the Company	BRUNEL HOUSE 320 FIRECREST COURT
FIRMOGRAPHICS	Locations & Contacts	Address Line2	Address line 2 of the Company	CENTRE PARK
FIRMOGRAPHICS	Locations & Contacts	Address Town	Town of the Company registered address.	WARRINGTON
FIRMOGRAPHICS	Locations & Contacts	Address County or Province	County or Province of the Company registered address.	CHESHIRE
FIRMOGRAPHICS	Locations & Contacts	Address Post Code	Postcode of the Company registered address.	WA1 1RG
FIRMOGRAPHICS	Locations & Contacts	Address Region	Region of the Company registered address.	NORTH WEST
FIRMOGRAPHICS	Locations & Contacts	Address Macro Region	Macro Region of the Company registered address.	ENGLAND
FIRMOGRAPHICS	Locations & Contacts	Address Country	Country of the Company registered address.	UNITED KINGDOM
FIRMOGRAPHICS	Locations & Contacts	Care Of	A care-of address	c/o John Smith
FIRMOGRAPHICS	Locations & Contacts	PO Box	A post office box	PB5463
FIRMOGRAPHICS	Locations & Contacts	Email (s)	Most relevant contact email/s for a Company or site.	info@pluside8.co.uk ; sales@pluside8.com
FIRMOGRAPHICS	Locations & Contacts	Phone(s)	Most relevant contact phone/s for a Company or site.	01925897903, 01925897904
FIRMOGRAPHICS	Locations & Contacts	Website(s)	The URL/s for a Company website.	www.pluside8.com
FIRMOGRAPHICS	Locations & Contacts	Previous Company Name addresses	List of Previous Company Name registered addresses	29 BONHILL STREET, LONDON, ENGLAND, EC2A 4DJ
FIRMOGRAPHICS	Industry & Activities	Business Description	Trade description	We provide web-based solutions to the financial services industry. Our products manage all aspects of Network Management, Vendor Governance, Due Diligence, Client Onboarding and Lifecycle Management, enabling your organisation to gain a 360-degree view of your relationships.

LAYER	SECTIONS	ATTRIBUTE NAME	ATTRIBUTE DESCRIPTION	EXAMPLE VALUE
FIRMOGRAPHICS	Industry & Activities	Established Date	The date on which it legally came into existence.	16/10/2007
FIRMOGRAPHICS	Industry & Activities	Vat Number	A value added tax identification number	94604994
FIRMOGRAPHICS	Industry & Activities	Company Category	Legal company structure (although not present in the Official Register of Companies incorporated data)	Incorporated Entity
FIRMOGRAPHICS	Industry & Activities	Business Type	Type of business	Registered Company
FIRMOGRAPHICS	Industry & Activities	Activity Type	Manufacturer or Trader	Manufacturer
FIRMOGRAPHICS	Industry & Activities	Cycle Type	Position on cycle life product	Production
FIRMOGRAPHICS	Industry & Activities	Exporter	Exporter or not Exporter	Exporter
FIRMOGRAPHICS	Industry & Activities	Importer	Importer or not importer	Importer
FIRMOGRAPHICS	Industry & Activities	Brands	Brands managed by the Company	PLUS SIZE 8
FIRMOGRAPHICS	Industry & Activities	End User Type	Typology of end user	Business to Business
FIRMOGRAPHICS	Industry & Activities	Main Sector	Nodus directory industries Sector.	Services
FIRMOGRAPHICS	Industry & Activities	Main Subsector	Nodus directory industries Subsector.	Other
FIRMOGRAPHICS	Industry & Activities	PA Cluster	Uk Government Cluster	Technology and Advanced Manufacturing
FIRMOGRAPHICS	Industry & Activities	PA Sector	Uk Government Sector/s	Software and Computer Services Business to Business (B2B)
FIRMOGRAPHICS	Industry & Activities	PA Subsector	Uk Government Sub Sector/s	Software and Computer Services Business to Business (B2B) : Financial Applications
FIRMOGRAPHICS	Industry & Activities	UK Sic Section- 2007	Section - UK Standard Industrial Classification 2007	INFORMATION AND COMMUNICATION
FIRMOGRAPHICS	Industry & Activities	UK Sic Division - 2007	Division - UK Standard Industrial Classification 2007	Computer programming, consultancy and related activities
FIRMOGRAPHICS	Industry & Activities	UK SIC Group - 2007	Group - UK Standard Industrial Classification 2007	Computer programming, consultancy and related activities
FIRMOGRAPHICS	Industry & Activities	UK SIC Class - 2007	Class - UK Standard Industrial Classification 2007	Computer consultancy activities
FIRMOGRAPHICS	Industry & Activities	NACE Rev_2_Code	Classification of economic activities in the European Community (NACE Rev_2_Code)	6202 Computer consultancy activities
FIRMOGRAPHICS	Industry & Activities	Naics 2017 Code	North American Industry Classification System (NAICS 2017)	541512 - Computer Systems Design Services
FIRMOGRAPHICS	Industry & Activities	Independence Index	The degree of independence of a Company with regard to its shareholders	3
FIRMOGRAPHICS	Industry & Activities	Consolidation Index	Level of consolidated accounting	D
FIRMOGRAPHICS	Business Sizes	Size Actual Last Recorded	The last number of employees recorded	73
FIRMOGRAPHICS	Business Sizes	Size Estimate	The number of estimate employees for the business as a whole	80

LAYER	SECTIONS	ATTRIBUTE NAME	ATTRIBUTE DESCRIPTION	EXAMPLE VALUE
FIRMOGRAPHICS	Business Sizes	Size Class Actual	The number of employees for the business as a whole, shown as a band figure	50 to 249
FIRMOGRAPHICS	Business Sizes	Size Class Estimate	The number of estimate employees for the business as a whole, shown as a band figure	50 to 249
FIRMOGRAPHICS	Business Sizes	Turnover Last Recorded	The Total Turnover value for the business - Last Recorder	12.499.000,00
FIRMOGRAPHICS	Business Sizes	Turnover Estimate	The Total Turnover Estimate	12.499.000,00
FIRMOGRAPHICS	Business Sizes	Turnover Class Actual	The Total Turnover value for the business, shown as a band figure	10m to <40m
FIRMOGRAPHICS	Business Sizes	Turnover Class Estimate	The Total Turnover Estimate for the business, shown as a band figure	10m to <40m
FIRMOGRAPHICS	Business Sizes	Currency	The currency through which a given Company operates.	GBP
FIRMOGRAPHICS	Business Sizes	Growth Trend	Growth Trend	Growth
FIRMOGRAPHICS	Business Sizes	Turnover Growth 2019 on 2018	Turnover Growth 2019 on 2018 %	5,50%
FIRMOGRAPHICS	Business Sizes	Scaleup 2019	Company with a turnover growth of over 20% year on year, in the last three recorded years	-
OWNERSHIP & CONTROL	Officers	Company Name	Company Name registered with the Official registrar of Companies	9441782
OWNERSHIP & CONTROL	Officers	Full name	The officer's surname and names	CAMPBELL, John David
OWNERSHIP & CONTROL	Officers	Officer Role	Officer role in the Company	director
OWNERSHIP & CONTROL	Officers	Date of Birth	Date Of Birth Month/Year of the Officer	J-69
OWNERSHIP & CONTROL	Officers	Nationality	Nationality of the Director	British
OWNERSHIP & CONTROL	Officers	Country Of Residence	Country Of Residence of the Officer	United Kingdom
OWNERSHIP & CONTROL	Officers	Address line 1	Service address line 1 of the Officer	Charley Road
OWNERSHIP & CONTROL	Officers	Address line 2	Service address line 2 of the Officer	The Collection Yard, Bawdon Lodge Farm
OWNERSHIP & CONTROL	Officers	Town	Town Service address of the Officer	Loughborough
OWNERSHIP & CONTROL	Officers	County	County Service address of the Officer	-
OWNERSHIP & CONTROL	Officers	Region	Region Service address of the Officer	England
OWNERSHIP & CONTROL	Officers	Postal Code	Postal Code Service address of the Officer	LE12 9YE
OWNERSHIP & CONTROL	Officers	Occupation	Occupation of the director	Marketing Director
OWNERSHIP & CONTROL	Officers	Appointed on	Date of appointed on	24/07/2018
OWNERSHIP & CONTROL	Officers	Resigned on	Date of resigned on	-

LAYER	SECTIONS	ATTRIBUTE NAME	ATTRIBUTE DESCRIPTION	EXAMPLE VALUE
OWNERSHIP & CONTROL	Shareholders with Significant Control	Full name	The Shareholder 's surname and names	Hong Tian Chen
OWNERSHIP & CONTROL	Shareholders with Significant Control	Date Of Birth	Date Of Birth Month/Year of the Shareholder	21582
OWNERSHIP & CONTROL	Shareholders with Significant Control	Nationality	Nationality of Shareholder	Chinese
OWNERSHIP & CONTROL	Shareholders with Significant Control	Country Of Residence	Country of Residence of the Shareholder	Hong Kong
OWNERSHIP & CONTROL	Shareholders with Significant Control	Correspondence Address line 1	Correspondence address line 1 of the Shareholder	124 Finchley Road
OWNERSHIP & CONTROL	Shareholders with Significant Control	Correspondence Address line 2	Correspondence address line 2 of the Shareholder	Regina House
OWNERSHIP & CONTROL	Shareholders with Significant Control	Town	Town Correspondence address of the Shareholder	London
OWNERSHIP & CONTROL	Shareholders with Significant Control	County	County Correspondence address of the Shareholder	-
OWNERSHIP & CONTROL	Shareholders with Significant Control	Region	Region Correspondence address of the Shareholder	United Kingdom
OWNERSHIP & CONTROL	Shareholders with Significant Control	Postal Code	Postal Code Correspondence address of the Shareholder	NW3 5JS
OWNERSHIP & CONTROL	Shareholders with Significant Control	Notified on	Date of official notification	28/03/2018
OWNERSHIP & CONTROL	Shareholders with Significant Control	Nature of Control/s	The level of their shares and voting rights in the Company	individual-person-with-significant-control
OWNERSHIP & CONTROL	Corporates with Significant Control	Corporate Name	The Corporate's Name	Alfa Financial Software Group Ltd
OWNERSHIP & CONTROL	Corporates with Significant Control	Control Type	Corporate or entity with significant control	corporate-entity-person-with-significant-control
OWNERSHIP & CONTROL	Corporates with Significant Control	Post code	Postal Code Service address of the Corporate	EC2Y 9DT
OWNERSHIP & CONTROL	Corporates with Significant Control	Addressed line 1	Service address line 1 of the Corporate	1 Fore Street Avenue
OWNERSHIP & CONTROL	Corporates with Significant Control	Premises	Service Premise of the Corporate	Moor Place
OWNERSHIP & CONTROL	Corporates with Significant Control	Country	Country Service address of the Corporate	UK
OWNERSHIP & CONTROL	Corporates with Significant Control	Region	Region Service address of the Corporate	England
OWNERSHIP & CONTROL	Corporates with Significant Control	Locality	Town Service address of the Corporate	London
OWNERSHIP & CONTROL	Corporates with Significant Control	Country registered	Country in which the Corporate is Registered	England And Wales
OWNERSHIP & CONTROL	Corporates with Significant Control	Legal authority	Legal authority having jurisdiction or authority	Company Act 2006
OWNERSHIP & CONTROL	Corporates with Significant Control	Place Registered	Where corporate was registered	Company House
OWNERSHIP & CONTROL	Corporates with Significant Control	Legal Form	Legal Form of Corporate	Private Limited Company
OWNERSHIP & CONTROL	Corporates with Significant Control	Registration Number	Registration Number of Corporate	8278888

LAYER	SECTIONS	ATTRIBUTE NAME	ATTRIBUTE DESCRIPTION	EXAMPLE VALUE
OWNERSHIP & CONTROL	Corporates with Significant Control	Notified on	Date of notified on	06/04/2016
FINANCIALS	Key Financials & Last Available Data	Account Currency	The monetary unit used in accounting records	GBP
FINANCIALS	Key Financials & Last Available Data	Account Category	Accounting reference date (day and month)	31/10
FINANCIALS	Key Financials & Last Available Data	Incorporation Date	The date of incorporation of a Company with the Official registrar of Companies	16/10/2007
FINANCIALS	Key Financials & Last Available Data	Last Accounts Date	The date of the latest accounts filed at the Official registrar of Companies	31/10/2019
FINANCIALS	Key Financials & Last Available Data	Business Size Actual L\R	Business Size Actual Last Recorded	220
FINANCIALS	Key Financials & Last Available Data	Business Size Actual L\R Date	Business Size Last Recorded Date	220
FINANCIALS	Key Financials & Last Available Data	Turnover L\R	Turnover Last Recorded	55.462.364,00
FINANCIALS	Key Financials & Last Available Data	Turnover L\R date	Turnover Last Recorded Date	31/10/2019
FINANCIALS	Key Financials & Last Available Data	L\A Cashflow	Last available Cashflow	3.345.156,53
FINANCIALS	Key Financials & Last Available Data	L\A EBITDA margin	Last available EBITDA margin	6,36
FINANCIALS	Key Financials & Last Available Data	L\A PL Before Tax	Last available Profit & Loss Before Tax	3.335.716,70
FINANCIALS	Key Financials & Last Available Data	L\A PL Nett Income	Last available Profit & Loss Nett Income	2.434.892,23
FINANCIALS	Key Financials & Last Available Data	L\A Profit Margin	Last available Profit Margin	5,67
FINANCIALS	Key Financials & Last Available Data	L\A Profit per employee GBP	Last available Profit per employee GBP	12.319,00
FINANCIALS	Key Financials & Last Available Data	L\A Return on Capital	Last available Return on Capital	30,22
FINANCIALS	Key Financials & Last Available Data	L\A Return on Total	Last avail Return on Total	13,63
FINANCIALS	Key Financials & Last Available Data	L\A Shareholders Funds	Last available Shareholders Funds	4.528.649,55
FINANCIALS	Key Financials & Last Available Data	L\A Total Assets	Last available Total Assets	28.471.264,31
FINANCIALS	Key Financials & Last Available Data	Independence Index	The degree of independence of a Company with regard to its shareholders (1 to 10)	3
FINANCIALS	Key Financials & Last Available Data	Consolidation Index	Level of consolidated accounting	D
FINANCIALS	Business size & Turnover Last Five Years	Business Size 2016	Business Size 2016	148
FINANCIALS	Business size & Turnover Last Five Years	Business Size 2017	Business Size 2017	180
FINANCIALS	Business size & Turnover Last Five Years	Business Size 2018	Business Size 2018	200
FINANCIALS	Business size & Turnover Last Five Years	Business Size 2019	Business Size 2019	210

LAYER	SECTIONS	ATTRIBUTE NAME	ATTRIBUTE DESCRIPTION	EXAMPLE VALUE
FINANCIALS	Business size & Turnover Last Five Years	Business Size Estimate	Business Size Estimate Actual	215
FINANCIALS	Business size & Turnover Last Five Years	Business Size Class Actual	Business Size Class Actual	50 to 249
FINANCIALS	Business size & Turnover Last Five Years	Business Size Class Estimate	Business Size Class Estimate	50 to 249
FINANCIALS	Business size & Turnover Last Five Years	L\R Size Before Dissolution	Last Recorded Size Before Dissolution	215
FINANCIALS	Business size & Turnover Last Five Years	L\E Size Before Dissolution	Last Estimated Size Before Dissolution	215
FINANCIALS	Business size & Turnover Last Five Years	Turnover 2016	Turnover 2016	34.592.688,00
FINANCIALS	Business size & Turnover Last Five Years	Turnover 2017	Turnover 2017	48.348.345,00
FINANCIALS	Business size & Turnover Last Five Years	Turnover 2018	Turnover 2018	51.462.364,00
FINANCIALS	Business size & Turnover Last Five Years	Turnover 2019	Turnover 2019	55.462.364,00
FINANCIALS	Business size & Turnover Last Five Years	Turnover Estimate	Turnover Estimate Actual	60.769.000,00
FINANCIALS	Business size & Turnover Last Five Years	Turnover Class Actual	Turnover Class Actual	40m to <200m
FINANCIALS	Business size & Turnover Last Five Years	Turnover Class Estimate Actual	Turnover Class Estimate	40m to <200m
FINANCIALS	Business size & Turnover Last Five Years	L\R Turnover Before Dissolution	Last Recorded Turnover Before Dissolution	58.462.364,00
FINANCIALS	Business size & Turnover Last Five Years	L\E Turnover Before Dissolution	Last Estimated Turnover Before Dissolution	58.460.000,00
FINANCIALS	Business size & Turnover Last Five Years	Growth Trend	Growth Trend	Growth
FINANCIALS	Business size & Turnover Last Five Years	Turnover Growth 2019 on2018	Turnover Growth 2019 on 2018 %	5,50%
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Fixed Assets	Total amount (after depreciation) of non current assets (Intangible assets + Tangible assets + Other fixed assets).	4.011.761,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Intangible Fixed Assets	All intangible assets such as formation expenses, research expenses, goodwill, development expenses and all other expenses with a long term effect	1.609.843,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Tangible Fixed Assets	All tangible assets such as buildings, machinery, etc.	1.567.354,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Other Fixed Assets	All other fixed assets such as long term investments, shares and participations, pension funds etc.	834.564,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Current Assets	Total amount of current assets (Stocks + Debtors + Other current assets).	18.862.336,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Stocks	Total inventories (raw materials + in progress + finished goods)	1.488.127,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Debtors	Trade receivables (from clients and customers only)	9.763.728,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Other Current Assets	All other current assets such as receivables from other sources (taxes, group Company), short term investment of money and Cash at bank and in hand.	1.597.546,00

LAYER	SECTIONS	ATTRIBUTE NAME	ATTRIBUTE DESCRIPTION	EXAMPLE VALUE
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Cash and Cash Equivalent	Detail of the Other current assets =Only the amount of cash at bank and in hand of the Company.	6.012.935,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Total Assets	Total assets (Fixed assets + Current assets)	22.874.097,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Shareholders Funds	Total equity (Capital + Other shareholders funds)	9.401.369,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Capital	Issued Share capital (Authorized capital).	2.025.000,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Non-Current Liabilities	Long term liabilities of the Company (Long term financial debts + other long term liabilities and provisions)	858.879,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Long Term Debt	Long term financial debts (e.g. to credit institutions (loans and credits), bonds)	276.573,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Other non Current Liabilities	Other long term liabilities (trade debts, group Company , pension loans, etc.) + provisions + deferred taxes	311.970,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Provisions	Provisions (social security, taxes, etc.)	270.336,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Current Liabilities	Current liabilities of the Company (Loans + Creditors + Other current liabilities)	12.561.589,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Loans	Short term financial debts (e.g. to credit institutions + part of Long term financial debts payable within the year, bonds, etc.)	407.428,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Creditors	Debts to suppliers and contractors (trade creditors)	8.168.728,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Other Current Liabilities	Other current liabilities such as pension, personnel costs, taxes, intragroup debts, accounts received in advance, etc.	3.985.433,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Total shareh. funds & liab.	Total Shareholders funds and liabilities (Shareholders funds + Non current liabilities + Current liabilities)	22.603.324,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Working Capital	Indicates how much capital is used by day to day activities = Stocks + Debtors-Creditors	3.083.127,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Net current assets	Similar to Working capital (allowing to indicate how much capital is used by day to day activities) but using a different formula: Current assets - Current liabilities	6.300.747,00
FINANCIALS	*Balance Sheet Last Recorded (IFRS)	Number of Employees	Total number of employees included in the Company's payroll	230
FINANCIALS	*Profit & Loss Account Last Recorded (IFRS)	Operating revenue (Turnover)	Total operating revenues (Net sales + Other operating revenues+ Stock variations). The figures do not include VAT.	60.769.233,00
FINANCIALS	*Profit & Loss Account Last Recorded (IFRS)	Cost of Goods Sold	Cost of sold goods, production, services. Costs directly related to the production of the goods sold + depreciation of those costs	40.112.000,00
FINANCIALS	*Profit & Loss Account Last Recorded (IFRS)	Gross Profit	Operating revenue - Cost of goods sold	20.657.233,00
FINANCIALS	*Profit & Loss Account Last Recorded (IFRS)	Other Operating Expenses	All costs not directly related to the production of goods sold such as commercial costs, administrative expenses, etc. + depreciation of those costs	17.537.151,00
FINANCIALS	*Profit & Loss Account Last Recorded (IFRS)	Operating P/L [=EBIT]	EBIT. All operating revenues - all operating expenses (Gross profit-Other operating expenses)	3.120.082,00
FINANCIALS	*Profit & Loss Account Last Recorded (IFRS)	Financial Revenue	All financial revenues such as interest, incomes from shares, etc.	55.887,00
FINANCIALS	*Profit & Loss Account Last Recorded (IFRS)	Financial Expenses	All financial expenses such as interest charges, write-off financial assets.	59.352,00
FINANCIALS	*Profit & Loss Account Last Recorded (IFRS)	P/L before Tax	Operating profit + financial profit	3.116.617,00

LAYER	SECTIONS	ATTRIBUTE NAME	ATTRIBUTE DESCRIPTION	EXAMPLE VALUE
FINANCIALS	*Profit & Loss Account Last Recorded (IFRS)	Taxation	All taxes related to the accounting period (paid, accrued or deferred)	203.937,00
FINANCIALS	*Profit & Loss Account Last Recorded (IFRS)	P/L after Tax	Profit before taxation - Taxation	3.320.554,00
B2B CONTACT	List of Contacts	First Name	The contact's First Name	Robert
B2B CONTACT	List of Contacts	Last Name	The contact's Last Name	Sherwood
B2B CONTACT	List of Contacts	Gender	The contact's Gender (M or F)	Male
B2B CONTACT	List of Contacts	Language	Language preference of the contact	English
B2B CONTACT	List of Contacts	Title	Title of the contact (e.g. Mr, Ms, Lord, Sir/Madam etc.)	Mr
B2B CONTACT	List of Contacts	Officer Role	The contact is an officer in any registered companies	Yes
B2B CONTACT	List of Contacts	Shareholder	if the individual has also significant control as a shareholder of a registered Company	Yes
B2B CONTACT	List of Contacts	Job Role	The job title held by the individual	Managing Director
B2B CONTACT	List of Contacts	Job Rank	The job rank held by the individual	Director
B2B CONTACT	List of Contacts	Job Function	The job function held by the individual	CEO
B2B CONTACT	List of Contacts	Job Division	The job division held by the individual	Sales
B2B CONTACT	List of Contacts	Mail	The contact's Email Address	robert.sherwood@grunberg.co.uk
B2B CONTACT	List of Contacts	Safe to mail	The safe to mail held by the individual	Yes
B2B CONTACT	List of Contacts	Phone	The contact's Phone	+44 0780 8800734
B2B CONTACT	List of Contacts	Safe to phone	Is safe to phone the individual	Yes
TECNOGRAPHICS	Map_id	Website URL	Company website/s	http://www.pluside8.com/
TECNOGRAPHICS	Map_id	Category	Software category	CMS
TECNOGRAPHICS	Map_id	Technology	Technology used	WordPress
GEOMAPPING	Standard Geomapping	Postcode	Postcode user type 1 - 7 character version	EC1M3HA
GEOMAPPING	Standard Geomapping	County Name	The current County to which the postcode has been assigned.	Candem
GEOMAPPING	Standard Geomapping	Country Name	The current Country to which the postcode has been assigned.	England
GEOMAPPING	Standard Geomapping	Region Name	The current Region to which the postcode has been assigned.	London
GEOMAPPING	Standard Geomapping	Longitude	The postcode coordinates in degrees longitude to six decimal places	-0.105847

LAYER	SECTIONS	ATTRIBUTE NAME	ATTRIBUTE DESCRIPTION	EXAMPLE VALUE
GEOMAPPING	Standard Geomapping	Latitude	The postcode coordinates in degrees latitude to six decimal places	51.519.286
GEOMAPPING	Premium Spatial	Easting	National gridreference -Easting	531518
GEOMAPPING	Premium Spatial	Northing	National gridreference -Northing	181741
GEOMAPPING	Premium Spatial	Lower Super Output Area Name (LSOA)	Lower Layer Super Output Areas (LSOA) are a geographic hierarchy designed to improve the reporting of small area statistics in England and Wales. The Minimum population is 1000 and the mean is 1500.	Camden 027B
GEOMAPPING	Premium Spatial	Middle Super Output Area Name (MSOA)	Middle Layer Super Output Areas (MSOA) are a geographic hierarchy designed to improve the reporting of small area statistics in England and Wales.The minimum population is 5000 and the mean is 7200.	Camden 027
GEOMAPPING	Premium Spatial	Spatial Accuracy	Spatial Accuracy Level	Postcode Level
GEOMAPPING	Premium Spatial	Location	Latitude and Longitude coordinates	(51.519286, -0.105847)
GEOMAPPING	Premium Spatial	Open Location Code	The Open Location Code (OLC) is a geocode system for identifying an area anywhere c	GV9V+PJ Southwark, United Kindom
GEOMAPPING	Premium Administrative	Local Authority Name	The current district/UA to which the postcode has been assigned	Camden
GEOMAPPING	Premium Administrative	Ward Name	The current administrative/electoral area to which the postcode has been assigned.	Holborn and Covent Garden
GEOMAPPING	Premium Administrative	Parliamentary Constituency Name	The Westminster parliamentary constituency name for each postcode.	Holborn and St Pancras
GEOMAPPING	Premium Administrative	Local Enterprise Partnership	The Local Enterprise Partnership name for each postcode	London
GEOMAPPING	Premium Administrative	European Electoral Region Name	The European Electoral Region name for each postcode	London
GEOMAPPING	Premium Administrative	Primary Care Trust Name	The name for the PCT/CT areas in England, LHBs in Wales, CHPs in Scotland, LCG in Northern Ireland and PHD in the Isle of Man.	Camden
GEOMAPPING	Premium Administrative	Output Area Classification Name	A suite of area classifications covering the UK produced for different geographies based on 2011 Census data.	Cosmopolitans;Aspiring and affluent; EU white-collar workers
TRADING INSIGHT	Trade Activities	Trading Blocks of Activity	Trading Blocks in which Company operates export / import	South Asia Free Trade Area (SAFTA)
TRADING INSIGHT	Trade Activities	Countries of Activity	Countries in which Company operates export / import	Bangladesh , Thailand
TRADING INSIGHT	Company Export Activities	Export Probability	Export probability scale	Very high
TRADING INSIGHT	Company Export Activities	Exporter Behaviour	Proactive or Reactive	Proactive
TRADING INSIGHT	Company Export Activities	Countries of Exports	List of countries where the Company exports (excluding CE)	Thailand
TRADING INSIGHT	Company Export Activities	Products Codes Exported	List of exported product codes (Custom Code)	853400190 , 853400190
TRADING INSIGHT	Company Export Activities	Products Exported	List of exported product descriptions	Printed circuits consisting of conductor elements, contacts and other passive elements (excl. those with passive and active elements)
TRADING INSIGHT	Company Export Activities	Export date/s	List of export date/s associated with the products	01/05/2020
Page 10 of 11				

LAYER	SECTIONS	ATTRIBUTE NAME	ATTRIBUTE DESCRIPTION	EXAMPLE VALUE
TRADING INSIGHT	Company Import Activities	Countries of Import	List of countries from which the Company imports (excluding CE)	Bangladesh
TRADING INSIGHT	Company Import Activities	Products Codes Imported	List of imported product codes (Custom Code)	853400110
TRADING INSIGHT	Company Import Activities	Products Imported	List of imported product descriptions	Multilayer printed circuits, consisting only of conductor elements and contacts
TRADING INSIGHT	Company Import Activities	Import date/s	List of export date/s associated with the products	01/06/2020
INTENT DATA	Geographic	Countries of Interest	List of countries where buying signals are present	Japan, China
INTENT DATA	Geographic	Trading Bloc of Interest	Trading block areas where buying signals are present	Regional Economic Comprehensive Economic Partnership (RCEP)
INTENT DATA	Geographic	Countries of Activities Interest Export	List of countries where Export signals are present	India
INTENT DATA	Geographic	Countries of Activities Interest Import	List of countries where Import signals are present	Cambodia
INTENT DATA	Topics Data	Topics Products	Topics & Interests that match your products or services	Available on Project
INTENT DATA	Topics Data	Topics Intent	Topics & Interests that match Intent data	Available on Project
INTENT DATA	Context Data	Competitors Insight	Competitors insight and analysis	Available on Project
INTENT DATA	Context Data	Markets Insight	Markets insight and analysis	Available on Project
INTENT DATA	Context Data	Activity Insight	Type of activity tracked: Advise, business travel, deal, event, digital event, market research, public funded, trade show. etc.	Available on Project
INTENT DATA	Context Data	Company Insights	Company intent signals details	Available on Project
INTENT DATA	Context Data	Contact Insight	Contact intent signals details	Available on Project
INTENT DATA	Context Data	Timing Insight	Date/s and Patterns intent signals details	Available on Project
INTENT DATA	Context Data	Special Project Insight	Special project insight	Available on Project

NOTES:

*Balance Sheet (IFRS)
available data from 2016 to
last recorder

*Profit & Loss (IFRS)
available data from 2016 to
last recorder